

Professional Profile

providing innovative solutions for real estate users



GRUBB & ELLIS
Gundaker Commercial



David A. Morris, CCIM, SIOR
Sr. Vice President - Brokerage

Industry Achievements and Recognition

“Largest Number of Cooperative Transactions”

St. Louis Chapter, SIOR (2002)

“Marketing Excellence Award”

Colliers Turley Martin Tucker

“CCIM of the Year”

St. Louis Chapter, CCIM Institute (1999)

“Hot Broker”

Commercial Property News

“Whiz Kid in Commercial Real Estate”

Midwest Real Estate News

“Heavy Hitter in Commercial Real Estate”

St. Louis Business Journal (1998 through 2005)

“Forty-Under-40”

St. Louis Business Journal (1999)

“Forty-Over-40”

Midwest Real Estate News (2007)

“CTMT Top 5 Producer Recognition”

(1995, 1996, 1997, 1998, 2002)

“Who’s Who in Corporate Real Estate”

*Land America Commercial Services
(2005, 2006, 2007)*

David entered into commercial real estate in 1987 (22 years) and specialized in advising business leaders and tenants with their real estate needs including office relocation, lease renewals, subleases, site searches, build-to-suits and lease-versus-own decisions. He has also consulted with many kinds of property owners in the leasing or sales of their office building(s). His advising enabled his landlord-clients to achieve top rental terms for their properties and get leased even during difficult economies.

David’s notable listing assignments included leasing Metropolitan Square (1992-1997, 2000-2003), US Bank Plaza, Dierbergs Corporate Plaza, Highlands Plaza I, St. Louis Place, Bemiston Tower, 7777 Bonhomme, Park 270, and Millennium Center. His clients include RREEF, Sterling Properties, USAA, U.S. Bankcorp, Balke Brown & Associates, Trizec Properties and MetLife Real Estate. His transactions include Thompson Coburn (216,000 SF), HOK (82,000 SF), Busch Creative (52,000 SF), AG Edwards (116,000 SF), Mass Mutual (8,000 SF), Busch’s Grove Market (15,000 SF), Senniger Powers (30,000 SF), Zipatoni (62,000 SF) and scores of much smaller tenants, too.

He has written many articles on commercial real estate and has been quoted in the St. Louis Business Journal, KSKD Channel 5, Chicago Tribune, Midwest Real Estate News, Small Business Monthly, Missouri Lawyers Weekly, and the BOMA Leasing Guide. David has been listed in the St. Louis Business Journal’s Heavy Hitters edition 12 times and earned their Forty-Under-40 distinction. A few years later, the Midwest Real Estate News awarded him the Forty-Over-40 award. He was also named the CCIM of the Year in 1999 by the St. Louis CCIM Chapter.

David earned his CCIM designation in 1996 and his SIOR designation in 2000. Less than 1% of licensed Realtors in the US have earned both designations.

Community & Professional Leadership

- Civic Entrepreneurs Organization (CEO) Board Member, Executive Committee
- Vice President, CCIM Institute Region 7 (2003), CCIM / St. Louis Chapter President (2001)
- Society of Industrial & Office Realtors (SIOR) Designee-Board Member, President Elect 2010
- CORENET/Master of Corporate Real Estate (MCR), candidate
- St. Louis Association of Realtors - Commercial Division, Board Member, President Elect 2011

Independently Owned and Operated