

# Professional Profile

*providing innovative solutions for real estate users*



**GRUBB & ELLIS**  
Gundaker Commercial



**Ingrid D. Long, CPA**  
*Senior Advisor - Brokerage*

## Professional Affiliations

- National, Missouri, & St. Louis Association of Realtors
- Missouri and Illinois Real Estate Licensee
- International Council of Shopping Centers (ICSC)
- Certified Public Accountant
- Certified Commercial Investment Member (CCIM) Candidate

## Community Service

- Children's Home Society of Missouri
- Give Kids a Smile

Ingrid Long is a Senior Advisor specializing in investment sales of single and multi-tenant retail, office and hotel properties nationwide.

Prior to joining Grubb & Ellis|Gundaker Commercial, Ingrid was Vice President of Investment Sales at Chekoudjian Real Estate Advisors in St. Louis, MO where she was responsible for identifying and negotiating various investment opportunities. During that time, she successfully closed approximately \$60 million in commercial real estate sales transactions in 4 years.

Prior to establishing her career in Commercial Real Estate, Ingrid was responsible for new product and business development for various major corporations including, Charter Communications, Twentieth Century Fox Film Corporation (Fox) and Ralston Purina Company. At Charter, Ingrid spearheaded the deployment of digital cable television to a base of approximately 7 million customers. At Fox, Ingrid was in charge of home video distribution in Latin America, where in addition to managing the \$40 million annual business, she directed the home video launch in Peru, Columbia and Central America and rolled out the retail segment of the business in Argentina, Chile and Venezuela, increasing annual revenue by \$3.5 million.

Ingrid holds a Bachelor of Science in Accounting from the University of Florida and is a Certified Public Accountant. She is currently a member of the International Council of Shopping Centers (ICSC) and St. Louis Association of Realtors (SLAR). Ingrid is also working towards obtaining her Certified Commercial Investment Member (CCIM) designation.

Ingrid is fluent in both Spanish and French and has traveled extensively for business in Europe, Asia, and Latin America.

*Independently Owned and Operated*