

Professional Profile

providing innovative solutions for real estate users



James R. Green

Vice President - Brokerage

James R. Green, Vice President, is a real estate land broker with Grubb & Ellis|Gundaker Commercial, the Brokerage Division of Gundaker Commercial Group (GCG). His professional background spans more than 45 years of work in virtually every aspect of land development, including site selection, land acquisition, land planning, zoning, sales, marketing and residential building. He has transacted numerous multi-million dollar land sales in his career.

With his multi-faceted background as a builder, developer, broker, executive and administrator, Mr. Green is uniquely qualified to provide assistance in all phases of real estate. He has extensive knowledge in a variety of topics, including coordination and development of site plans with engineers, floor plans with architects, zoning applications with local government officials, and sales and marketing strategies for individual and corporate clients.

Prior to his tenure with GCG, Mr. Green earned a highly-respected reputation throughout the St. Louis real estate market as a home-builder. His companies earned several "Homer Awards" for outstanding achievement as builders of single family residences and condominiums. He spent 10 years of his professional life as an executive for other well-known St. Louis home builders. He spent 14 years with the St. Louis County Planning Commission as a subdivision administrator where his primary responsibilities included reviewing, analyzing and processing all subdivision applications in the unincorporated areas of St. Louis County.

Building relationships is Mr. Green's forte. His high level of experience and skill within so many areas of real estate have allowed him the opportunity to create a wide-range of constituents, ranging from repeat clients to experts within the building/development trade to representatives of various government agencies. He is well know for his ability to assemble top-line teams of construction professionals.

Mr. Green is a graduate of Washington University in St. Louis, Missouri, with a Bachelor of Science degree in Business. He is a licensed real estate broker in Missouri and Illinois. His professional associations include membership in the St. Louis Realtors Association. He is a former board member of the United Cerebral Palsy Association.