

Professional Profile

providing innovative solutions for real estate users



GRUBB & ELLIS
Gundaker Commercial



Joseph E. Allison, CCIM

Senior Vice President - Investment Services

Industry Achievements and Recognition

“Forty-Over-40”

*Midwest Real Estate News
(2007)*

“Top Five Producer”

*Grubb & Ellis|Gundaker Commercial
(2007)*

“Top Five Producer”

*Grubb & Ellis|Gundaker Commercial
(2006)*

“Realtor of the Year”

*St. Louis Association Realtors Commercial
Division
(2001)*

Joseph E. Allison, Senior Vice President of Investment Services for Grubb & Ellis |Gundaker Commercial, the brokerage division of Gundaker Commercial Group, Inc. (GCG), has built an impressive record of achievement during his 30-year career in commercial real estate. He has spent more than 13 years as a respected member of the Grubb & Ellis|Gundaker Commercial brokerage team. His current responsibilities include consulting for and selling investment properties.

Over the years, Joe has guided corporate clients through all phases of planning, coordinating, and negotiating their new office facilities. He has managed a real estate sales and leasing team and has been personally responsible for sales and leasing volume in excess of four million square feet of St. Louis office and industrial space. His sales of investment properties, in conjunction with the sales team, have produced over \$102 million in revenue over the past 4 years, which includes a range of sales from \$1,000,000 to \$20,000,000. Joe’s extensive background in representing both buyers/tenants and owners/landlords enables him to bring balance and insight to contract negotiations. Joe’s clients include Buffalo Wild Wings, JMH Investments, Plaza Tire and Jared L.L.C.

Joe has a Bachelor of Science degree in Marketing from Drake University. Active in professional associations, he is a past president of the Society of Industrial and Office Realtors - St. Louis; past chairman of the Commercial Division, Missouri Association of Realtors; a board member and a past president of the Commercial Division, St. Louis Association of Realtors. He is also a Certified Commercial Investment Member (CCIM). In 2001, Joe received the prestigious Broker of the Year award, presented by the St. Louis Association of Realtors.

His involvement in civic activities includes positions as chairman of Chesterfield Parks and Recreation and a past member of the Business Development Task Force of the Chesterfield Chamber of Commerce.

Independently Owned and Operated